

EN ROUTE

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Yutong Bus Reaches 15,000 Buses Delivered to African Markets

100 Yutong full electric buses to be delivered to Chile

Yutong shines at Euro Bus Expo 2018 held in Birmingham



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非 洲 国 家 驻 华 使 节 宇 通 行

WARMLY WELCOME THE AFRICAN ENVOYS TO CHINA TO YUTONG

CHALEUREUSE BIENVENUE AUX ENVOYES DIPLOMATIQUES DES PAYS AFRICAINS EN CHINE A VISITER YUTONG



Yutong Bus Reaches 15,000 Buses Delivered to African Markets

ZHENGZHOU, China, Nov. 23th 2018 /PRNewswire/ -- Zhengzhou Yutong Bus Co., Ltd. (600066:CH) (Yutong Bus or “the Company”), the world’s leading bus supplier, has produced its 15,000th bus to be delivered to Africa at its factory in Zhengzhou, Henan Province. Minister from Ethiopia and representatives from over 30 African countries’ embassies, including South Africa, Nigeria and Congo visited the plant to witness the bus rolling out of the factory and praise Yutong Bus for its support transportation development across the continent.

The bus to be delivered to Africa is one of Yutong Bus most recent model, the ZK6122H9.Since entering the market in 2004, Yutong Bus has been the top Chinese bus exporter to Africa. Over the past three years, the Company’s exports to Africa has accounted for 45% of China's total bus exports to the continent.

"15,000 bus is a huge milestone for us and for the African markets that we serve,” said Hu Huaiban, General Manager for overseas markets at Yutong Bus. “As a major Chinese



Representatives from African countries visit Yutong factory in Henan



The 15000th bus for Africa rolls out of the factory

firm, one of our top priorities as we expand overseas has been localizing our strategies to help drive local employment.”

The Company has established a comprehensive sales and service networks in nearly 50 African countries including South Africa, Ethiopia, Nigeria, Tanzania, Angola, Ghana and Algeria. It also supports factories in Nigeria and Ethiopia, bringing technical and talent support to local workers, providing a foundation for the local automotive industry and helping diversify economic development.

In 2017, Yutong saw a total sale of 67,568 large- and medium-sized buses including 24,865 new-energy buses. It has become

the world-leading new-energy bus maker with international recognitions, successfully entering the markets in the United Kingdom, France, Chile, Bulgaria, Iceland and China Macao.



UITP Training Programme & Study Tour on Electric Buses held in Yutong

The UITP Training Programme & Study Tour on Electric Buses was held in Yutong on November 2-5, 2018. More than 50 people including internationally renowned bus technology experts, government representatives and public transport operators from 15 countries and regions such as USA, Germany, France and UK attended this activity.

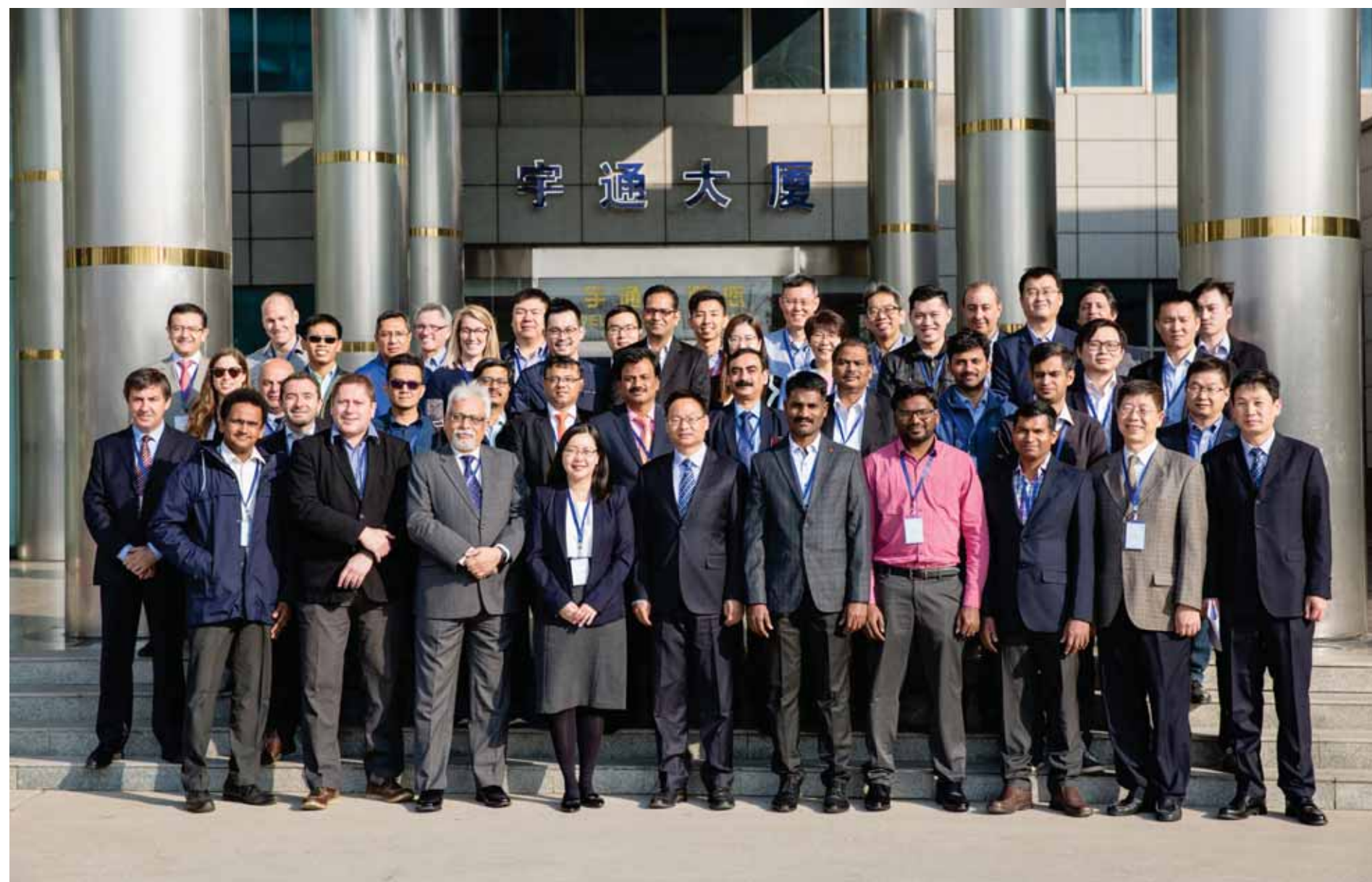
UITP, the International Association of Public Transport (from the French: L'Union internationale des transports publics) is a

non-profit advocacy organization for public transport authorities and operators, policy decision-makers, scientific institutes and the public transport supply and service industry. UITP supports a holistic approach to urban mobility and advocates for public transport development and sustainable mobility.

UITP has been promoting the important events in the field of public transportation on a global scale all the time, and has

gradually developed into an important platform for international cooperation and information sharing. Yutong, as one of the earliest member of UITP in China, has been actively participating in the UITP's related activities and sharing its successful experience in the R&D of buses and other fields with other members.

During the training and study tour, these experts and delegates visited the Yutong New Energy Plant and the National Engineering Technology Research Center for Electric Bus Control and Safety, and personally experience the Yutong autonomous bus. In addition, they also went to the Zhengzhou



Public Transport Company and took a close look at the intelligent command center that stays in a leading position in China.

Yutong's first-class product quality, rich development experience, powerful technical strength, advanced production process and large enterprise scale have left a deep impression on the delegates.

This activity will further enhance the international influence of Yutong brand and convey the positive energy of Chinese brands to the world. Meanwhile, it will also play an active role in promoting the development of global public transportation.



100 Yutong full electric buses to be delivered to Chile



On November 23, 100 Yutong full electric buses were ready to be shipped to Chile, helping enhance the public transport operation in the country. The 100-unit order is also the largest order of new energy buses in the overseas market, which is also Yutong's first order of new energy buses from Chile.

It is of great significance in the development of Chinese buses in the overseas new energy market and the construction of ecological city in Chile. It has also set a new milestone for China's bus industry to go abroad.

The 100 Yutong E12 full electric buses boast comfortable



interiors, long driving range and ultra-low energy consumption. Matched with 150KW DC charger, it takes only two hours to fully charge the vehicle, which is 2.5 times faster than that matched with 60KW charger of European standard.

It can meet the daily driving range of 300km without turning on the air conditioner, so you don't need to charge it in the daytime any longer. This bus model was provided to the end user for trial operation in November 2017, and achieved good result after one-year actual operation, thus laying a good foundation for winning this big order.

Yutong has entered the Chilean market since 2005. Thirteen years have been passed since the company firstly set foot on the country. Nowadays, Yutong has seven service stations in Chile, covering the major cities in the country with the capital city of Santiago as the center.

In the past three years, Yutong's bus exports to Chile ranked



first in China's bus industry. So far, the total number of Yutong buses in Chile is 758 units, and the vehicles are mainly in San Diego. At present, more than 500 vehicles are running in the capital.

Near the famous landmark buildings such as the Presidential



Palace and the National Assembly Hall of Chile, you can see many Yutong sightseeing double deckers. Yutong buses have become the important transport means for the Chilean people and foreign tourists, and played an active role in promoting the development of Chile's tourism industry. In addition, Yutong buses have been highly praised by local people, operators and government officials.



As Yutong's dealer in Chile, the Gildemeister Group is the largest automotive sales company in the region. When the first Yutong full electric bus arrived in Chile and began the trial operation, Yutong and Gildemeister did not rush to sell the new energy vehicle. Instead, they spent a lot of time doing the investigation of customers' demands and product improvement in a bid to make it more adapted to the local standards, regulations and requirements of customers.

With the arrival of the 100 full electric buses in Chile, Yutong will further expand its market in Chile, and also try to cover the surrounding areas such as Brazil, Colombia, Uruguay, etc. Thus, Yutong is expected to open a new situation in the Latin American market.

So far, Yutong has totally over 20,000 buses and coaches in the Latin America, accounting for 54% of China's bus exports



to this area. It has become the No.1 Chinese bus brand in the Latin America.

Yutong's presence in the overseas markets has played a positive role in promoting its brand image in the international arena and also further consolidating its leading position in new energy bus field.

Yutong Bus to Deliver 100 Electric Buses to Chile, Becoming Chinese Largest Bus Supplier in Latin America



Shanghai, China, Nov. 23, 2018 /PRNewswire/ -- Zhengzhou Yutong Bus Co., Ltd. (600066:CH) (Yutong Bus or “the Company”), the world’s leading bus and coach supplier, has reached agreements to deliver 100 full electric buses to Chile. Having sent more than 20,000 vehicles to Latin America over the past 15 years, Yutong has become the largest Chinese bus supplier on the continent.

The 100 full electric buses will be used by Buses Vule and STP Santiago to serve the Santiago public transportation system, Yutong’s delivery comes as the Chilean government



100 Yutong full electric buses delivered to Chile



Yutong E12 full electric buses

launched an environmental-friendly urban development policy, part of which includes a program to replace current city buses with new-energy vehicles by 2050.

E12 Electric bus, the model Yutong will deliver to Chile, is equipped with 324kwh power capacity and low energy consumption. The model comes with a 150kw DC charger, making it easier and faster for the vehicles to charge up. It only takes 2 hours to fully charge the bus. Under the premise of continuing the vehicle operation, the buses can be charged at a lower price during night time, reducing the cost of the client’s subsequent operation.

“For 13 years we’ve been strengthening our presence in Chile, deploying the ‘Yutong Model’ of customized products, accessories, financing and comprehensive protection to serve different customers in different markets,” said Chang Hao, Yutong’s deputy general manager of oversea market.

Yutong has ranked No.1 Chinese bus exporter in Latin America in the past three years, with a total of 20,635 buses delivered up to date, making up 54% of all Chinese exports in the sector, demonstrating the Company’s leading position on the continent.

To serve vehicles that are already in use in Chile, Yutong has set up seven service stations in partnership to provide one-stop service, and the operational training. The courses on driving, maintenance, vehicle structure, emergency handling and troubleshooting are provided especially for new energy bus.

In 2017, Yutong saw a total sale of 67,568 large- and medium-sized buses including 24,865 new-energy buses. It has become the world-leading new-energy bus maker with international recognitions, successfully entering the markets in the United Kingdom, France, Chile, Bulgaria, Iceland and China Macao.

Yutong shines at Euro Bus Expo 2018 held in Birmingham



From October 31 to November 1, the Euro Bus Expo 2018 was held at the National Exhibition Center in Birmingham, UK. Yutong, China's leading bus maker, brought four vehicles on display.

Owning the largest stand on the show, Yutong has exhibited its major products for this area, including newly-launched high-end tourism coach T122 with right hand drive, 10-meter full electric city bus E10 and ZK6398HQ that has 70% market share in the segment market. The E10 is adapted to the



requirements of Transport For London (TFL) and the local road condition in UK.

It is worth mentioning that the high-end tourism coach T122 with RHD version was launched in the UK for the first time, and a grand opening ceremony was held on the opening day of



the fair. Many visitors were attracted to see the vehicle and a number of UK's major media covered this event.

The bus show will further expand the influence of the Yutong brand in the UK and Europe, and lay a good foundation for the product sales in the future.





ZK6122H9 |

TAILORED FOR THE REGION



Striking Appearance

Eye catching appearance with relaxing ergonomic seats and large windows enables you to fully enjoy the comfort and scenery along your journey



Cleverly hidden side window pillars harmoniously complement the Z-form exterior lines.



Metal textured YUTONG logo is a symbol of quality.



High-position brake lamps



Innovative and appealing headlight design



Upgraded Space Superior Comfort

The passenger compartment is upgraded to provide more space and comfort. Seats with comfortable foams and three-point safety belts ensure the safety of passengers. The one-button fresh air system offers a more comfortable journey for passengers. The large internal space meets your various operational needs, creating more value for you.



Driver seat

The six-way adjustable seat featuring high level of comfort fits the body curve and alleviates drivers' fatigue, thus ensuring a safe driving.



Air conditioner

With powerful cooling effect of the air conditioner, the interior temperature of the vehicle can be reduced to 20 centigrade degree within a short time, enabling you to enjoy the a cool and comfortable journey.



Passenger seat

The gap between seats is not less than 300mm, thus ensuring a comfortable ride for passengers.





Optimized Control and Operation



The well-designed dashboard allows an easy access to the buttons. With three-dimensional ergonomic research, the driver's visual capability is improved. Meanwhile, the driver's operating force is greatly reduced with imported high-precision and high-sensitivity instruments like dynamometer steering wheel, gyro, sensors for shifting force and pedaling force, etc. The self-developed axle system with disc brake greatly enhances the braking deceleration and braking stability.



Luggage Compartment



The newly upgraded luggage compartment now has a volume of up to 12.5 cubic meters without increasing the dimensions of the whole vehicle and the interior space has been optimized allowing for the maximum amount of space due to the layout of seats, luggage rack and so on, ensuring your comfort and convenience.





Key events in Africa

2005

In 2005, Yutong signed a 35-unit order with Mozambique.

2009

In 2009, Yutong buses served the 4th FOCAC held in Egypt.

2010

In 2010, Yutong and Ghana signed 490-unit order, which was second big order followed by the order of 250 units in 2008, marking that Yutong products were once again highly recognized by the Ghanaian customers.

2011

In 2011, Yutong signed 200-unit order with the Nigerian customer.

2011

On July 14, 2011, Yutong signed 72-unit order with Mozambique.

2012

In 2012, Yutong set up a KD factory in Ethiopia which had various workshops for storage, chassis, welding, painting and assembly as well as the inspection lines. More than 1,075 Yutong buses have been produced here, and over 550 employment positions have been provided to the local area.

2012

In 2012, Yutong signed a SKD order of over 100 units with the Ethiopian customer. In 2014, Yutong once again signed more than 200-unit CKD order, and another order of 750 units was signed in 2018.

2012

In 2012, Yutong buses served the 5th FOCAC held in Beijing.

2017

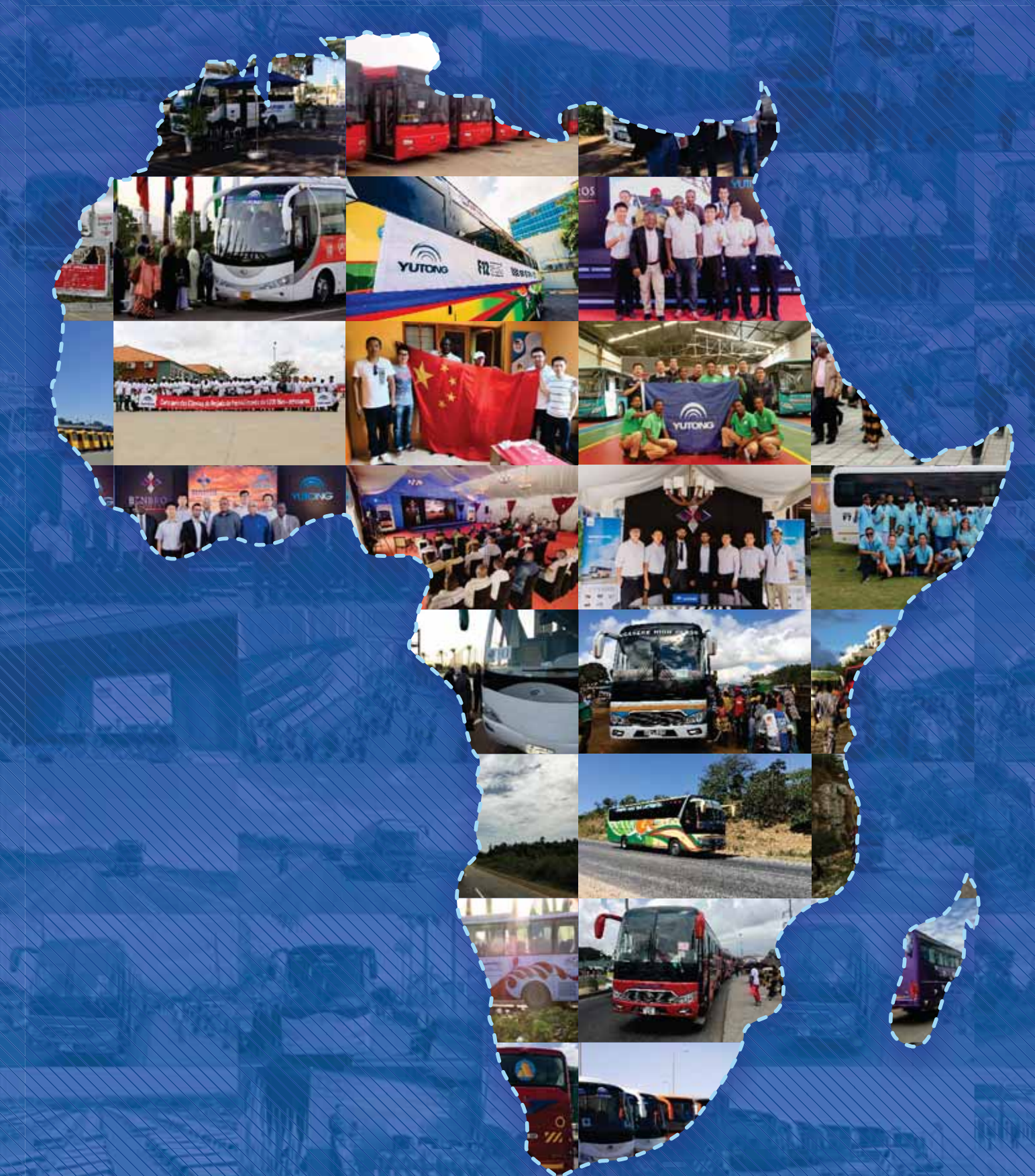
At the beginning of 2017, Yutong delivered 900 units of various types of buses and coaches to Angola.

2018

In 2018, Yutong delivered the KD school buses to Africa, which was the first batch of KD school buses in Africa.

2018

In 2018, Yutong buses served the 7th FOCAC held in Beijing.





African envoys to China visit Yutong

On November 22, the African envoys to China from over 30 African countries visited the Yutong New Energy Plant. The representatives also witnessed the 15,000th bus that will be exported to Africa roll off the production line.

The African envoys to China gave high praise to Yutong and expressed their desire to continue their strong relationship with the company.



The world celebrates peace

France kicked off a week of World War I commemorations. The commemorations culminated in a ceremony at the Arc de Triomphe in Paris on Nov 11 attended by dozens of leaders from around the globe, 100 years to the day since the armistice.

In such a big event, Yutong new energy buses became the exclusive vehicle carrying the leaders of over 60 countries to and from commemoration venue, issuing a silent mourning for the death of the war with the image of environmental protection.



Yutong ICVs on China International Import Expo

On November 5th, the first China International Import Expo (CIIE) was held in Shanghai. Over 3,000 exhibitors from more than 130 countries and regions attended the exhibition, and more than 5,000 products were exhibited in China for the first time. It is worth mentioning that 440 units of Yutong intelligent connected full electric city buses were involved to serve this big event.

They not only provide global visitors with more convenient and efficient public transport service, but also showed the world our powerful strength on eco-friendly and intelligent transit.



Voice from end users

Driver

"The vehicle features a number of high-tech and ergonomic designs. In addition, it also boasts excellent safety performance."



Passenger

"The seat pitch is larger than before and the material of the seats is better, which make me feel more comfortable while riding on the bus."



Passenger

"Previously, the seats were hard and the engine noise was very loud. The seats of this vehicle are very comfortable and there isn't engine noise any longer."



Passenger

"The vehicle has larger space and looks beautiful, and it also gives me a sense of energy saving and eco-friendliness."



Spare parts preparation



Intelligent command center



Proactive maintenance of vehicles



Testing and evaluation of drivers' skills



ROUTE ONE

The UK-based magazine Route One, one of the leading bus media in the country, introduced Yutong's 12-meter full electric city bus on November 20, 2018, which is under trial operation in UK. The following words are the excerpt from the article issued on its website.

Yutong full electric bus on Welsh trial debut

Newport Transport has been testing the capabilities of a zero-emission bus as the first operator in Wales to trial the Yutong E12 full electric vehicle.

The single-decker bus, has been operating for the past month on routes 15 and 16, between Bettws and Newport city centre.

Morgan Stevens, Newport Transport's Operations Director, says the electric bus trial received "significant" customer feedback with passengers commenting on how smooth, quiet and comfortable the vehicle was to travel on, while drivers reported how easy it was to drive.

Ian Downie, Pelican's Head of Yutong Bus, says: "The feedback from Newport has been invaluable. Our demonstrator has travelled over 50,000kms, and provides fully zero-emission performance with fast, DC overnight charging."

The screenshot shows the Route One website interface. At the top, there's a navigation bar with links like HOME, NEWS, OPINION, VEHICLE SALES, TRADER, DIRECTORY, JOBS, AWARDS, MINIFLUS, EURO BUS EXPO, DIARY, CONTACT, SUBSCRIBE, and LATEST ISSUE. Below this, the article title "Yutong full electric bus on Welsh trial debut" is prominently displayed. The article text describes the trial of the Yutong E12 full electric bus by Newport Transport. A large image of the white Yutong E12 bus is shown on the right side of the article. The bus has "full electric bus trial" written on its side. Below the image, there's a caption that reads "Yutong E12 full electric bus".



On November 14, the UK-based website South Wales Argus issued an article about Yutong's 12-meter full electric city bus, which is under trial operation in UK. The following words are the excerpt from the article.

Newport Transport is the first operator in Wales to trial the Yutong full electric bus

The screenshot shows the South Wales Argus website interface. At the top, there's a navigation bar with links like JOBS, HOMES, MOTORS, Book an Ad, Business directory, Local info, Dating, Exchange and Mart. Below this, the article title "Newport Transport the first operator in Wales to trial fully electric bus" is prominently displayed. The article text describes the trial of the Yutong E12 full electric bus by Newport Transport. A large image of the white Yutong E12 bus is shown on the right side of the article. The bus has "full electric bus trial" written on its side. Below the image, there's a caption that reads "Newport Transport have been trialling the bus for the past month".

The vehicle has been operating in the city for the past month, testing the capabilities of the zero emission bus.

It has been operating on routes 15 and 16, between Bettws and Newport City Centre.

Morgan Stevens, operations director of Newport Transport said: "This trial received significant customer feedback with passengers commenting how smooth, quiet and comfortable the vehicle was to travel on, drivers also reported how easy it was to drive.

"Vehicle emissions and congestion in South Wales is an increasing problem for the area therefore fully electric public transport delivered in partnership encapsulating other viable schemes to ensure a sustainable environmental solution is a positive move forward."

Ian Downie, Pelican's head of Yutong Bus, said: "With over 68,568 full electric buses in operation, Yutong are the world's leaders in electric buses. The feedback from Newport has been invaluable. Our demonstrator has travelled over 50,000kms, and provides fully zero emission performance with fast, DC overnight charging."

DWV-Mitteilungen

The Germany-based magazine DWV-Mitteilungen (Deutschen Wasserstoff- und Brennstoffzellen-Verbandes) issue an article about Yutong fuel cell buses delivered to Zhangjiakou for the Winter Olympic Games 2022. The following words are the excerpt from the article translated into English.

Buses and games

A batch of 25 fuel cell buses was delivered by Chinese manufacturer Yutong on August 12 in Zhangjiakou, the venue of the 24th Winter Olympic Games. These should (hopefully not only symbolically) become "green games", and that includes environmentally friendly traffic with zero emission vehicles.

The buses belong to the 3rd generation of the vehicles manufactured by Yutong. They have a range of 500km and a tank time of ten to twelve minutes. Important for their purpose: they start even at -30°C still flawless.

Mitgliederzeitung des Deutschen Wasserstoff- und Brennstoffzellen-Verbandes e. V.

Nr. 6/18 Jahrgang 22

DWV-Mitteilungen



Busse und Spiele

Eine Charge von 25 Brennstoffzellenbussen wurde von dem chinesischen Hersteller Yutong am 12. August in Zhangjiakou abgeliefert, dem Austragungsort der 24. Olympischen Winterspiele. Dies sollen (hoffentlich nur symbolisch) „grüne Spiele“ werden, und dazu gehört auch ein umweltfreundlicher Verkehr mit Null-Emissions-Fahrzeugen.

Die Busse gehören zur 3. Generation der von Yutong gefertigten Fahrzeuge. Sie haben eine Reichweite von 500 km und eine Tankzeit von zehn bis zwölf Minuten. Wichtig für ihren Einsatzzweck: sie starten auch bei -30 °C noch einwandfrei.

(Fuel Cells Works vom 29. August 2018)



LAUNCH CEREMONY OF YUTONG T7 3.5T

NOVEMBER 9, 2018 BEIJING



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