

EN ROUTE

| YUTONG NEWSLETTER

| ZHENGZHOU YUTONG BUS CO., LTD.

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Yutong serves the two sessions for 15 consecutive years

Mileages of Yutong electric buses in France exceed
1,000,000km

Yutong full electric buses enter the fairy tale
kingdom - Denmark



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BEAUTIFUL CHINA HAPPY TRAVEL

Yutong has served the two sessions of NPC and CPPCC for 15 consecutive years



Yutong serves the two sessions for 15 consecutive years



The high-profile two sessions of NPC and CPPCC were held in Beijing in early March. This year marks the 70th anniversary of the founding of the People's Republic of China, therefore, the two sessions has got a lot of attention from around the world. Appearing on such world-class platform is both a high recognition of Yutong and a review of its quality and technologies.

Since the two sessions of NPC and CPPCC is the highest level conference in China, the strict screening is conducted every year on vehicles that will serve the big event, which poses high requirements on the performance of vehicles and even the brand image of manufacturers. With many years of experiences in serving the two sessions as well as its stable and reliable vehicle quality, Yutong has won praises from all



parties of the two sessions many times.

In 2019, a total of 239 Yutong vehicles will be used during the two sessions of NPC& CPPCC, accounting for 62% of the service vehicles. Among those 239 buses, 107 units are Yutong's T7 business purpose buses that will be put into official use, transporting deputies and members, overturning the monopoly of joint-venture vehicle brands during these

high-profile events in the past. National brands are truly being recognized by the state with Yutong's leading strength.

In 2005, Yutong buses served the two sessions for the first time. In the following ten years, the number of Yutong buses serving the event has steadily increased thanks to its advantages of good ride comfort and fuel economy as well as low failure rate. Yutong has also ranked first in terms of the number of service vehicles for the two sessions among the Chinese bus makers for many consecutive years.

In addition, Yutong also showed the world the rise of business purpose vehicles with Chinese national brands while



successfully completed the transportation services for the two sessions. This year, Yutong will serve the two sessions with higher standards, thus demonstrating the powerful strength of proprietary brands and Chinese manufacturing industry.

During the "Two-session Time" in 2019, the discussion on the topic of "transport" is inevitable. With the continuous deepening of the urbanization process, Yutong attaches great importance to the new energy products, and has launched the overall solution of urban public transport, which is dedicated to integrating the good traffic experience into people's daily life.



Yutong autonomous driving bus shines at the Boao Forum for Asia

During the annual conference of the Boao Forum for Asia 2019, the application demonstration and test drive activities of intelligent connected vehicles organized by the government drew the attention from around the world. Among them, Yutong's newly developed highly autonomous driving bus has attracted many VIPs from various countries who came to attend the event to experience the vehicle personally.

This L4 Yutong self-driving bus with adorable appearance has a number of functions such as intelligent interaction, adaptive cruise control, lane changing, obstacle avoidance, overtaking, emergency braking, precise docking, etc. which have completely reached the level of highly autonomous driving, and been highly praised by visitors.

This self-driving bus, which debuted at such a major

international event as the Boao Forum, has the operational capability on a semi-open road and surpassed the trial operation phase of closed scenario, fully showcasing the strength and charm of "Wisdom in China" to the world.

Early from the beginning of R&D and design of the vehicle, Yutong has continuously made breakthroughs in terms of safety, intelligence, humanity and applicability from the perspective of customers' actual operation.

Since the Level 4 autonomous vehicles feature no drivers at all, the society is particularly concerned about the safety of autonomous vehicles. In respect of the vehicle safety, Yutong pioneered three major intelligent technologies, namely intelligent sensing, intelligent command, and intelligent execution.



In short, from perception, command decision to execution, a number of guarantees are given to the vehicles through the redundant design, thus ensuring the sufficient safety. In addition, the vehicle can also be upgraded continuously since it has a strong self-learning AI ability, and its driving level even exceeds that of a veteran driver.

Yutong intelligent connected bus always aims to achieve the actual operation from the design, engineering to operation management. The driving range of the vehicle can reach up to




200 kilometers and fully meet the operating needs of a whole day.

Yutong has also developed a cloud control platform of autonomous driving, and realized cloud operation scheduling and charging scheduling. Based on 5G, the remote control and parallel driving of vehicles have been achieved. Moreover, it has also built an integrated solution for autonomous vehicle operation, which can truly bring convenience to customers and bring changes to people's life.



YUTONG BUS RELEASES OUTPUT AND SALES DATA OF MAR. 2019

Zhengzhou Yutong Bus Co., Ltd releases its output and sales data of Mar. 2019.

 YUTONG	JAN. 2019 (UNIT)	JAN- MAR. 2019 (UNIT)	Y-O-Y GROWTH OF JAN.- MAR.
Output	4,333	10,522	1.07%
Large Bus	1,728	4,244	-4.63%
Medium Bus	2,048	4,641	11.56%
Light Bus	557	1,637	-9.11%
Sales	4,237	10,579	6.26%
Large Bus	1,633	4,116	-0.27%
Medium Bus	1,899	4,659	15.07%
Light Bus	705	1,804	1.35%

Note: This table shows the express data, the final report is subject to the company's regular report.



SERVING THE TWO SESSIONS OF NPC & CPPCC FOR 15 CONSECUTIVE YEAR

YUTONG BOOSTS THE BETTER LIFE



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RUN BETWEEN CITIES WITH EASE OF MIND

| 12e



Smooth streamlines, dark grey side windows and exquisite workmanship create a simple and dynamic appearance.



| 12e



YUTONG ICe 12. THE BEST WAY OF CONNECTING PEOPLE!



EASY MANEUVERABILITY

- Stepless speed change without gear shifting facilitates the driving.
- European style dashboard is easy to access.
- Full LCD screen adds a dynamic touch to the driving.
- High efficient power steering enables you to control the vehicle easily.



ALL-ROUND SAFETY GUARANTEE



STRONG POWER PERFORMANCE



Mileages of Yutong electric buses in France exceed 1,000,000km



A ceremony for celebrating over 1,000,000km mileages of Yutong electric buses in France was held in Paris on February 21, 2019. Miniero Franco, deputy director of International Business of Yutong Bus, Pierre Reinhart, Chairman of Yutong's distributor in France, and customer representatives who purchased Yutong full electric buses attended the event to witness this important moment.

From the first full electric bus that started the trial operation in France in 2015 to the mass deployment of full electric intercity buses in 2017 and 2018, the total mileages of Yutong electric buses have exceeded 1,000,000 kilometers in France, which played a positive role in promoting the new energy

market not only in France, but also in the entire European market.

Miniero Franco, deputy director of International Business of Yutong Bus, spoke at the ceremony: "In France, the electric power of buses is the first obstacle to the development of new energy buses, and it is difficult especially in the initial development phase. However, we must know that we have had 20 years of experience in developing and manufacturing of full electric buses since Yutong's first full electric bus was developed in 1999. So far, we have totally sold over 110,000 new energy buses."



Pierre Reinhart, Chairman of Yutong's distributor in France, said: "October 6, 2017, it is a day that I will never forget. On this day, our partner delivered 12 electric vehicles to our customers under the Eiffel Tower. As of today, the cumulative operational mileages of our electric vehicles in France have reached over 1,000,000 kilometers, which means for us the beginning of the revolution tour in passenger transportation."

At present, Yutong's full electric buses have been operating on several long-distance tourism routes in France, such as Paris to Amiens. The good operating status of these vehicles has not only showcased the good durability of the products, but also

won the recognition of the French people with the excellent after-sales service and accessible spare parts.

The operation of these vehicles not only fulfilled the commitment of the French government to improve the urban environment, but also made the historic step of electrifying the public transportation in France, which will contribute to the development of energy conservation and emission reduction as well as the green public transportation in France.



Yutong full electric buses enter the fairy tale kingdom - Denmark



In April 2019, 20 units of Yutong E12 full electric buses were delivered to Denmark. This batch of vehicles became the first full electric buses purchased by Denmark. Yutong has also become the first full electric bus brand presented in Denmark which is also the first Chinese bus brand with sizable volume in Denmark.

As one of the five Nordic countries, Denmark is a highly developed capitalist country with its per capita GDP ranking in the forefront of the world, which has a strong influence in the Nordic market.

The customer who is responsible for the procurement and operation of the 20 vehicles is UMOVE, the largest private operator in Denmark, and it has more than 500 buses. Among the first tender of full electric bus procurement in Denmark, Yutong E12 finally won the chance to run on the first electric bus route in Denmark with its total score ranking the first among the counterparts.



With regards to this, the Roskilde city of Denmark specially organized a citizen riding activity. "Roskilde is the first city in



Denmark to use full electric buses. The 20 new energy buses will reduce 1400 tons of CO2 emission per year, which is equivalent to the emissions of 470 ordinary gasoline cars. These new full electric buses are not only environmentally friendly, but also feature lower noise." said Mayor Joy Mogensen. The Danish National Radio and Television Station covered this event.

This is the first time for Yutong to enter the Danish market, and is also the first time that Chinese buses entered the Danish

market with sizable volume. The key to Yutong's acquisition of the order is that the E12 boasts a competitive LCC (Life Cycle Cost). After the comprehensive analysis of the price-performance ratio of various products, the customer believed that Yutong E12 has prominent advantage in terms of LCC.



Dorthe Nohr Pederson, president of Roskilde's Traffic Management Authority Movia, also said: "These new buses are very convenient to be charged. It can travel 250 kilometers

on a single charge. Passengers will feel comfortable to chat on the bus since the noise is very low. "

Although the vehicles in Denmark are mainly diesel powered, the country is expected to fully electrify its city buses in the future. Dorthe Nohr Pederson, president of the Roskilde's Traffic Management Authority Movia, said: "The local traffic management authority has set incentives for companies who operate full electric city buses to promote the deployment of new energy buses." It is learned that the Danish government has introduced policies to adopt zero-emission city buses amid tendering from 2018, and Copenhagen, the capital city of Denmark, will merely need to replace 400 city buses by 2020, and achieve zero emission for all city buses by 2025.



The 20 Yutong full electric buses is the first tender for Denmark in purchasing full electric city buses, which is also the beginning of the electrification of its public transport.

In fact, the conclusion of the contract with Denmark is closely related with the demonstration operation of Yutong's full electric buses in Iceland, France and other European countries. The Danish operator UMOVE has learned from various channels that Yutong's products have good performance, and feature good results amid the demonstration operation in Iceland, France and other European countries.



Therefore, they finally chose Yutong products for tendering.

The European market has always been the goal on which Yutong has always made persistent efforts. So far, Yutong's has delivered over 7,000 buses and coaches to Europe, including France, the United Kingdom, Spain, Norway, Bulgaria, Romania, Slovakia, Russia and other countries and regions.



Yutong airfield buses delivered to Spain

Ten Yutong ZK6140BD airfield buses headed to Spain from Chinese port Lianyungang on March 15, which would be expected to provide transport services to Madrid Airport. Plus the five airfield buses that had been delivered in the previous period, the largest order of airfield buses in China's bus industry to the European market have been all shipped.

The European market is known for its strict standards. Exporting airfield buses has to not only meet the IATA (International Air Transport Association) standards, but also fulfill the EU airfield bus regulations. The number of existing airfield buses in Spain is around 200 units, with an average replacement of 20 to 30 units per year. In the past, airfield bus leasing form was adopted to meet the requirements of actual operation.

With good product quality and after-sales services of airfield buses, Yutong has won the trust of Spanish customers. The presence and influence of the Yutong brand in the European market will be further enhanced after the 15 airfield buses enter the Spanish market.



EARTH DAY

PROTECT THE EARTH FOR A BETTER LIFE

Each year, Yutong new energy buses can reduce the emissions of CO₂ by 242,000 tons
Equivalent to the annual CO₂ absorption of 2,000 hectares of broadleaf forest

Zhengzhou Yutong Bus Co., Ltd.

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Yutong's highlight moments at the Two Sessions of NPC & CPPCC

2005

In 2005, Yutong buses served the Two Sessions for the first time. With the advantages of good ride comfort, excellent fuel economy and low failure rate, the number of Yutong buses involved in the conference increased year by year.



In 2008, the Yutong classic model ZK6127HA provided the transport service for the Two Sessions right after being launched, and won praises from the deputies.

2008

2011

Tang Yuxiang, president of Yutong Group, put forward the "Proposal on Promoting the Use of Special School Buss". This is the first time that the NPC deputy strongly advocated the specialization of school buses, which has aroused widespread concern of the media and the public.

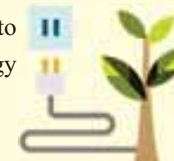


2012

Tang Yuxiang, president of Yutong Group, again put forward the "Proposal on Establishing and Optimizing Laws and Regulations of School Bus Operation and Accelerating the Integration of School Buses into Students' Life", leading the industry to promote the implementation of school bus strategy.

2013

In the "Proposal on Accelerating the Popularization of Conventional Hybrid Bus and Increasing the Demonstration Scale of Full Electric Buses", Tang Yuxiang proposed to speed up the promotion of energy-saving and new energy buses.



Yutong T7 business purpose vehicles served the Two Sessions for the first time, breaking the monopoly of the joint venture brands in this field during the conference. The high-end business purpose vehicles with the proprietary brand began to rise.

2016

2018

Tang Yuxiang, president of Yutong Group, once again appealed to optimize the policies and regulations on school buses, revoke the purchase and consumption tax of school buses, and popularize the school bus culture.

In 2019, Yutong served the Two Sessions with more vehicles and higher standards. Tang Yuxiang, president of Yutong Group was present at the conference as a NPC deputy.



2019



The Australia-based ABC (AUSTRALASIAN BUS & COACH) is a leading Australian media in the industry. It published an article about Yutong on Jan. 21, 2019. It introduced Yutong's full electric city bus would start the trial operation in Australia. The following words are the excerpt from the article. Same to the photos.

YUTONG E12 ELECTRIC BUS STARS AT NSW GOVT E-BUS LAUNCH

NSW SOUTH COAST operator Premier Transport Group is the first in Australia to trial Yutong's new electric bus for six months, as part of a NSW commitment to a minimum 10 per cent of new government fleet vehicles being electric or hybrid from 2020/21, as announced today.

The screenshot shows the ABC website with the article title "YUTONG E12 ELECTRIC BUS STARS AT NSW GOVT E-BUS LAUNCH". The article is by Fabian Cotter, with photography by Matt Threlkeld, dated 21.01.2019. The main text states: "BREAKING: NSW SOUTH COAST operator Premier Transport Group is the first in Australia to trial Yutong's new electric bus for six months, as part of a NSW commitment to a minimum 10 per cent of new government fleet vehicles being electric or hybrid from 2020/21, as announced today." A photo shows four men standing in front of the bus. A quote from Minister Constance says: "This commitment means NSW will have the largest government fleet of electric and hybrid vehicles in Australia." Another quote says: "It sends a clear signal of confidence to electric vehicle manufacturers and local consumers will also benefit by greater access to a wider choice of affordable electric vehicles in the future."



Ensuring the ongoing transition towards cleaner, quieter transport, Minister for Transport and Infrastructure Andrew Constance and Minister for Roads, Maritime and Freight Melinda Pavey today announced the NSW Government's Electric and Hybrid Vehicle Plan.

"This commitment means NSW will have the largest government fleet of electric and hybrid vehicles in Australia," Minister Constance said.

Minister for Roads, Maritime and Freight Melinda Pavey said the NSW Government will also increase the availability of electric vehicle charging points for drivers.

"Electric vehicles are here, they are cheaper to fuel and maintain, but we need to keep developing the network and charging infrastructure to further drive their uptake," Constance said.





"We already see industry taking the lead and investing in charging infrastructure along highways, in shopping centres and apartment buildings," Pavey said.

A spokesperson for the Premier Transport Group, Greg Abel, explained exclusively to ABC magazine that: "The electric bus will operate on route 737 between Bomaderry rail and Kiama station Monday to Friday."

The intent of the electric bus trial is to obtain data in regards to all aspects of operations pertaining to Australian conditions to enable the relevant parties to evaluate and assess numerous issues from cost to future needs and direction.

Premier Transport wish to thank Yutong, Yutong Australia and

Yutong Care for assisting with the provision of the electric bus and technical staff, without which this trial would not be possible.



YUTONG AUTONOMOUS DRIVING BUS IS COMING!

Showing the charm of "Wisdom in China" at the Boao Forum

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The Busplaner is a leading media in the industry in Germany. It published an article about Yutong on Feb. 1, 2019. It introduced Yutong's full electric bus that served as a school bus to carry schoolchildren. The following words are the excerpt from the article translated into English.

Luxembourg: Go to school with the ICe12 E-Bus from Yutong

NSW SOUTH COAST operator Premier Transport Group is the first in Australia to trial Yutong's new electric bus for six months, as part of a NSW commitment to a minimum 10 per cent of new government fleet vehicles being electric or hybrid from 2020/21, as announced today.

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Elektromobilität

Ab wann werden regelmäßig vollautonome Busse im ÖPNV in Europa fahren?

- In den nächsten fünf Jahren
- Ab 2025
- Ab 2030
- Ab 2040
- Nie

Abstimmen

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Bustouren

Luxemburg: Zur Schule mit dem ICe12-E-Bus von Yutong

Das gemeinsame Pilotprojekt der Voyages Emile Weber Gruppe und der luxemburgischen Gemeinde Bissen setzt auf nachhaltigen Schulbusverkehr.

In der luxemburgischen Gemeinde Bissen werden die Schulkinder mit einem E-Bus des chinesischen Busherstellers Yutong befördert. (Foto: Voyages Emile Weber Gruppe)



In the Luxembourgish town of Bissen, the schoolchildren are transported by e-bus of the Chinese bus manufacturer Yutong.

The joint pilot project of the Voyages Emile Weber Group and the Luxembourgish community of Bissen focuses on sustainable school bus transport.

School transport in the Grand Duchy of Luxembourg will be electric, at least in the community Bissen. Following a successful completion of the test phase, which started at the beginning of the 2018 school year in September, the municipality has decided to continue the environmentally friendly project together with the Voyages Emile Weber Group. Bissen is the first Luxembourgish community to use a hundred percent electric vehicle for school verkehr.

The ICe 12 electric bus made by Chinese manufacturer Yutong has a driving range of 200 kilometers and is charged via overnight charging in the newly constructed depot of Voyages Ecker, an enterprise of Voyages Emile Weber Group. The "refueling" is also environmentally friendly, because the required electricity comes from renewable energy sources.

The electric school bus is in daily use and transports the students from home to class and back. In addition, it is also used for trips to sports and extracurricular activities.

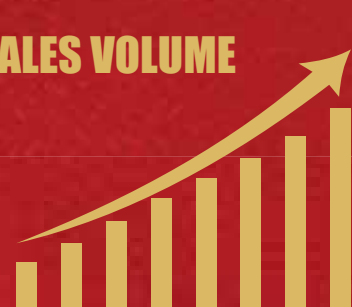
YUTONG'S SALES VOLUME TAKES A LEAD IN Q1 2019



BETTER BUS BETTER LIFE

IN MARCH OF 2019, YUTONG'S SALES VOLUME
INCREASED BY

23.46% y-o-y



YUTONG
FOR YOU



IN Q1 2019, YUTONG'S SALES VOLUME
INCREASED BY

6.26% y-o-y



IN Q1 2019 | YUTONG HAS ACHIEVED GOOD RESULTS BOTH IN THE
FRUITFUL RESULTS | DOMESTIC AND OVERSEAS MARKETS.



On January 18, 70 units of Yutong T7 were delivered to Beijing Shouqi Group



On January 19, Yutong delivered 100 units full electric buses to Chile, and its total sales volume of buses and coaches in Latin America exceeded 20,000 units.



On March 15, the largest batch of airfield buses were delivered to Spain, and Yutong achieved great results once again in the process of "Go global" strategy!



On February 15, 43 units of Yutong T7 were delivered to the BAIC Group.

Yutong holds the mass wedding ceremony for its employees



The 14th Yutong Mass Wedding Ceremony was held in Yutong Industrial Park, Zhengzhou on April 23, 2019. Totally 12 couples walked down the aisle on the grand ceremony. It is learned that the 3D holographic photography was introduced to the wedding this year for the first time. In addition, the recreational vehicles made by Yutong served as the wedding vehicles to create a romantic and novel wedding ceremony for the new couples.

So far, Yutong has held the event for its employees for 14 years, and totally 347 couples tied the knots through the mass wedding ceremony.



